





PRESS RELEASE

12 October 2018

Company: RaQualia Pharma Inc.

(Ticker code: 4579)

Representative: Representative Director Naoki Tani

Inquiries: Executive Vice President Kiichiro Kawada

(TEL. +81-52-446-6100)

# RaQualia announces the termination of an agreement to form a Joint Venture company in China and revisions to full-year FY12/18 consolidated earnings forecasts

At a meeting of RaQualia Pharma Inc.'s (JASDAQ Code: 4579; RaQualia) Board of Directors held today, the board decided to terminate the agreement to establish a Joint Venture company with ZTE Coming Biotech Co., Ltd. (中兴康宁生物科技有限公司, headquartered in Shanghai, China, CEO: Wu Yemin, ZTE Biotech), as outlined below.

In addition, RaQualia revised its consolidated earnings forecasts for full-year FY12/18 (1 January to 31 December 2018), which were previously published on 9 February 2018, as shown below.

#### 1. Termination of the Joint Venture company agreement with ZTE Biotech

Based on an agreement to establish a Joint Venture company concluded on 29 January 2018, RaQualia and ZTE Biotech had been preparing to establish a Joint Venture company for clinical development of 5-HT<sub>4</sub> receptor partial agonist (compound code: RQ-00000010) and 5-HT<sub>2B</sub> receptor antagonist (compound code: RQ-00310941). However, in April 2018, the US government imposed sanctions that prohibited ZTE Corporation (ZTE), the main company in ZTE Biotech's corporate group, from doing business with US corporations. This had knock-on effects on ZTE Group companies, with the result that establishment of the Joint Venture company planned by RaQualia and ZTE Biotech was delayed and it became difficult to procure the necessary funding for development of the two drugs.

RaQualia's top priority is to develop the two drugs in Europe, the US and Japan, and having reviewed the conditions, the company decided on termination by consent of the agreement to establish a Joint Venture company with ZTE Biotech. RaQualia will continue to seek new partners, not only in China but globally, and will work earnestly to see to it that patients can receive the two drugs as soon as possible.

## 2. Revisions to full-year FY12/18 (1 January to 31 December 2018) consolidated forecasts

	Net sales	Operating profit	Ordinary profit	Net profit attributable to owners of parent	Earnings per share
	million yen	million yen	million yen	million yen	
Previous forecasts (A)	1,388	Δ698	Δ680	Δ686	Δ33.84
Current forecasts (B)	1,028	Δ1,018	∆996	Δ1,024	△50.31
Change (B - A)	∆360	∆320	Δ316	∆338	
Change (%)	△25.9	_	_		_
Ref.: Previous results (FY12/17)	1,419	△150	Δ80	∆58	∆2.99

#### 3. Reasons for revisions

RaQualia expected to receive a one-off payment due to the establishment of a Joint Venture company with ZTE Biotech. However, due to the termination of the Joint Venture company establishment agreement, the company now forecasts that it will not be able to receive the one-off payment. Another reason is that the company downwardly revised its consolidated earnings forecasts as a result of a comprehensive review of items including the latest earnings trends.

### \*Note concerning forward-looking statements

The above forecasts are based on information available at the time of announcement. Actual results may differ from these projections due to various factors that may arise going forward.

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#### Reference materials

## 1. Outline of the Joint Venture company in the 29 June 2018 press release

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(1)Name of Company	ZTE RaQualia Co., Ltd. (*See note)
(2)Location	100 Dongting Lake Road, Linjiang Town, Haimen, Nantong, Jiangsu
(3)Representative	Chairman Wu Yemin
(4)Business Description	Discovery and development of pharmaceutical compounds
(5)Capital	RMB 10 million (plan)
(6)Date of Application for	2018 (Plan)
establishment	
(7)Date of Foundation	2018 (Plan)
(8)Fiscal year-end	December
(9)Investment ratios	ZTE Biotech: 65%, RaQualia: 35%

Note: The name of the Joint Venture company will be decided officially after checks are conducted by authorities.

# 2. Outline of the Joint Venture partner

(1)Name of Company	ZTE Coming Biotech Co., Ltd.(中兴康宁生物科技有限公司)			
(2)Location	Shanghai			
(3)Representative	CEO Wu Yemin			
(4)Business Description	Discovery and development of pharmaceutical compounds			
(5)Date of Establishment	2014			
(6)Major shareholder and	Zhongxing Environmental Pro	tection Group Co. Ltd., 49%(See note)		
Shareholding Ratio				
(7)Relationship between listed	Capital relationship	None.		
company and company	Human relationship	None.		
concerned	Business relationship	None.		
	Related party relationship	None.		
(8)Outline of company	ZTE Biotech was established in 2014 with the backing of ZTE, China's largest			
concerned	telecommunications equipment company, with the aim of entering healthcare			
	business. With medical equipment business as its core operation, the company			
	is also investing in the field of pharmaceuticals as a peripheral area. The			
	company has adopted a business model of development for China partnering			
	with existing pharmaceuticals makers such as those operating from Shanghai's			
	Zhangjiang Hi-Tech Park, and introducing new technology from overseas.			

Note: Capital, net assets, and total assets not shown as ZTE Biotech is unlisted and is the holding company for Zhongxing Environmental Protection Group Co. Ltd. (深圳中兴环保集团股份有限公司, ZEPG). ZEPG is a ZTE affiliate.

# (Ref.: Outline of ZTE Corporation)

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(1)Name of Company	ZTE Corporation (中興通訊股份有限公司, Hong Kong Stock Exchange			
	Stock Code: 0763, Shenzh	en Stock Exchange Stock	Code: 000063)	
(2)Location	Shenzhen			
(3)Representative	Chairman Yin Yimin			
(4)Business Description	Mobile telecommunications equipment business			
(5)Capital	RMB 4,184 million			
(5)Date of Establishment	1985			
(7)Relationship between listed	Capital relationship None.			
company and company	Human relationship None.			
concerned	Business relationsh	ip None.		
	Related party relationsl	nip None.	None.	
(8)Consolidated results and consolidated finances over the past three years (million RMB)				
FY	Dec 31, 2017	Dec 31, 2016	Dec 31, 2015	
Consolidated net assets	45,380,147	40,885,090	43,348,605	
Consolidated total assets	143,962.2	141,640.9	124,831.7	
Consolidated sales	108,815.3	101,233.2	100,186.4	

Consolidated operating profit		6752.9	1165.5	320.5
Consolidated earnings per share		1.09RMB	(0.57)RMB	0.78RMB
Dividend per share		-	-	-
(9)Outline of	company	ZTE is China's largest telecommunications equipment company. It develops		
concerned		and manufactures products including mobile phone network equipment (base		
		stations, etc.), mobile phones, wireless products and network products. The		
		company sells mobile phones including smartphones in 160 countries.		
		Smartphone sales volume is growing in Europe and the US. In 2016, the		
		company ranked fourth by smartphone market share in the US, second in Spain		
		and Russia, and four	th in Europe as a w	hole. For details, see
		http://www.zte.com.cn		