



Medium-Term Management Plan Gaia 2021 (2019 – 2021)

February 8, 2019 (TSE JASDAQ Growth: 4579)



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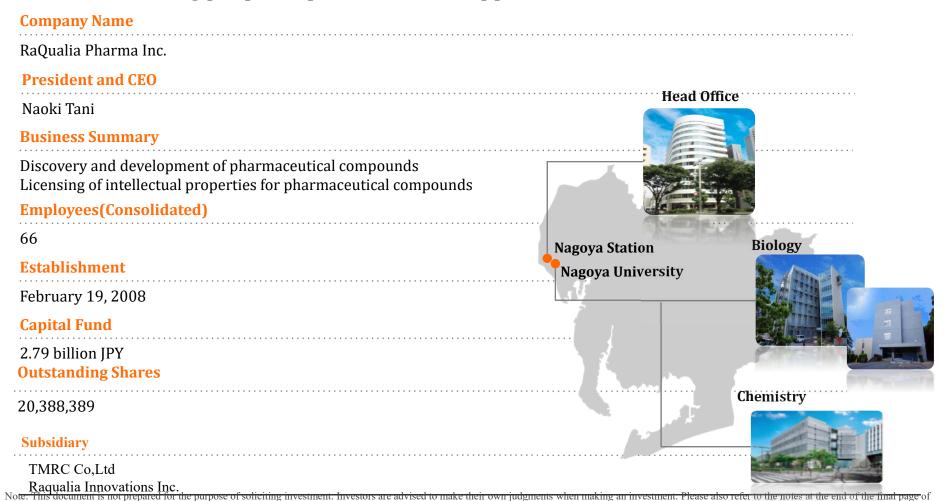


Company Overview

(As of the date of submission)

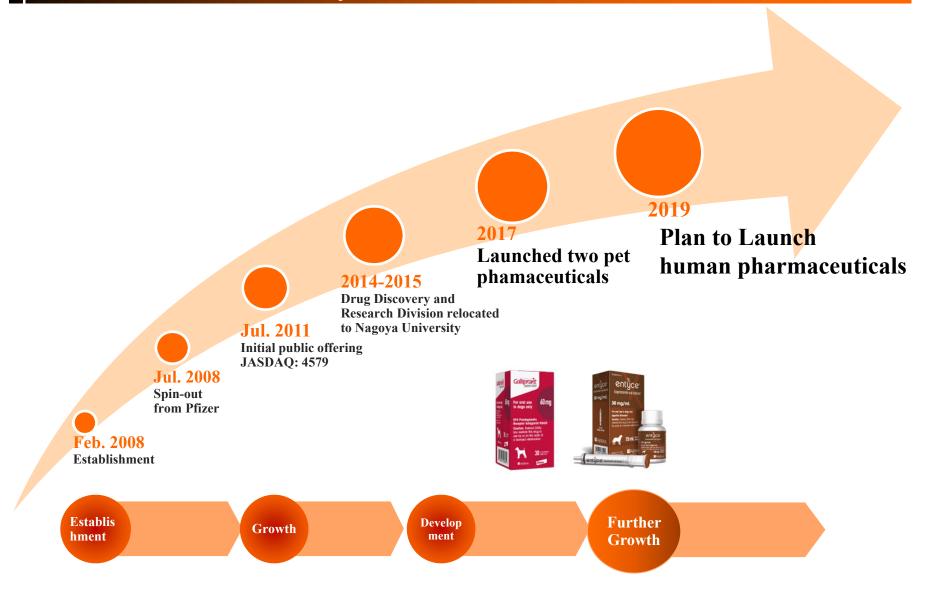
私たちは創薬を通じて健康と幸せに貢献し、人々の心に陽をもたらします

We will bring people hope, health and happiness with innovative new medicines

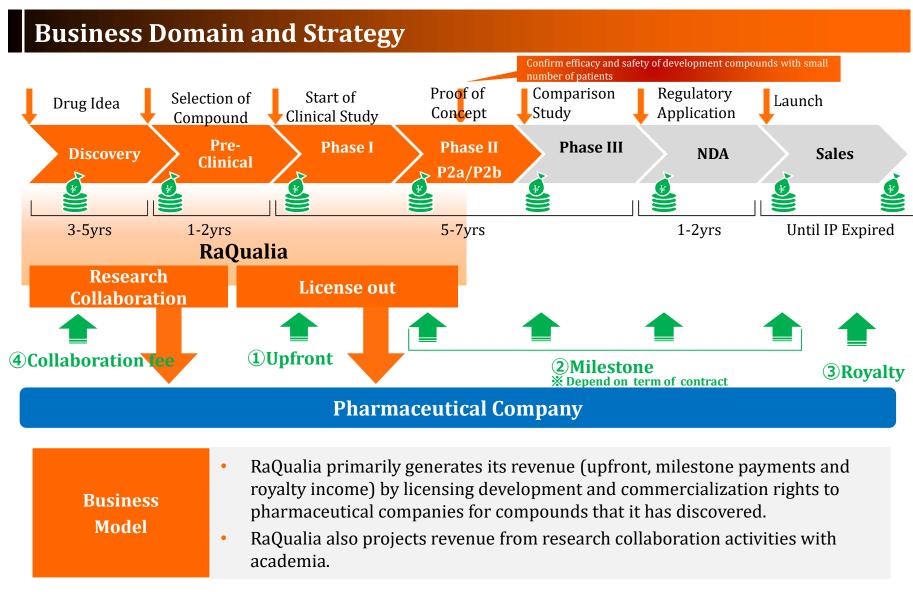




RaQualia Pharma's History and Future Growth









Review of the Medium-Term Management Plan "Odyssey 2018"

Launched Pet pharmaceuticals in U.S. and Obtained Approval in Europe and Launching near in the future

- Our licensee Aratana Therapeutics, Inc. (U.S.: "Aratana") launched GALLIPRANT® in U.S. for the treatment of pain and inflamed associated with Osteoarthritis("OA") in dogs. [January 2017]
- > Aratana launched ENTYCE® in U.S. for the treatment of the appetite stimulation in dogs. [Oct. 2017]
- Aratana received marketing authorization in Europe("EU") for GALLIPRANT®, a drug for the treatment of pain associated with Dog Osteorthritis. [January 2018]

■ Preparing for the Launch of Human Pharmaceuticals

- Our licensee CJ HealthCare Corporation (Korea: "CJ") filed an application for tegoprazan, a treatment for gastroesophageal reflux disease, with the Korean Food Safety Board (MFDS:Ministry of Food and Drug Safety). [Aug. 2017]
- CJ obtained Korean approval for tegoprazan.[July 2018]
- > Shandong Luoxin Pharmaceutical Group (China), a CJ sublicense partner, started Phase 3 trials of tegoprazan in China.[Oct. 2018]

■ Shift to Drug Discovery Research and Actively Promote Industry-Academia Collaboration

- Completed of Phase 1 trials for 5-HT₄ partial agonist (RQ-00000010) and 5-HT_{2B} antagonist (RQ-00310941) in U.K..
- Collaboration in ion channel drug discovery progresses. Out-licensed to Maruho Co., Ltd. (Japan) and Asahi Kasei Pharma Co., Ltd. (Japan). Jointly developed with EA Pharma Co., Ltd. (Japan:

 Former Ajinomoto Pharmaceuticals Co., Ltd.) is also steadily developing compounds.
- Established the RaQualia Pharma Industry-Academia Collaboration Research Center within Nagoya University. [April 2018]

Subsidiaries

- Acquisition of 100% Ownership of TMRC Co., Ltd. [Feb. 2017]; The results of the initial phase 2 trials (combination use of multiple drugs) of TM-411 are favorable. [Dec. 2018]
- Established RaQualia Innovations Inc. [Dec. 2018] Explore commercialization of "seeds of new drugs" and "seeds of business" produced by academia and startup companies in Japan and overseas.

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Business Summary for FY2018

- Operating revenues were revised downward to 743 million JPY from 1,388 million JPY
 - Decided to terminate the agreement to establish a Joint Venture company with ZTE Coming Biotech Co., Ltd.. (China)
 - ➤ Multiple milstone revenues are delayed to the next fiscal year or thereafter.
 - Operating loss for FY2018 was 1,075 million JPY.
- Sales trend of Pet Pharmaceuticals is Strong
 - ➤ GALLIPRANT®; Sustained strong sales performance in U.S. with royalty income.
 - ► ENTYCE®; Steady sales performance in U.S...
- Concrete Results of Joint Research with Partner Companies and Joint Patent Applications with Nagoya University
 - Achieved milestone for P2X7 antagonist (RQ-00466479/AKP-23494954) developed in collaboration with Asahi Kasei Pharma and progressed to the pre-clinical phase. Newly signed a licensing agreement.
 - Achieved milestone and recorded milestone revenue for compounds created through joint research with EA Pharma targeting specific ion channels in the gastrointestinal field.
 - > Steady development of selective Sodium Channel Blockers licensed to Maruho.
 - > Joint Patent Application with Nagoya University for Heart Failure treatments and drugs.



Business Summary for FY2018

Steady progress toward the launch of human pharmaceuticals

- CJ obtained approval from South Korea for the drug for gastroesophageal reflux disease.
- ➤ CJ sublicense partner Shandong Luoxin Pharmaceutical Group (China) began Phase 3 clinical trials for tegoprazan in China.
- ➤ Our licensee Meiji Seika Pharma is currently conducting Phase 3 clinical trials of Ziprasidone (a serotonin 5-HT_{2A} and dopamin D₂ inhibitor) in Japan.

Industry-academia collaboration

- ➤ The investigator-initiated trial (IIT) of 5-HT₄ partial agonists (RQ-00000010), funded by the Michael J. Fox Foundation, is underway at the University of Virginia Commonwealth.
- > Steady progress in joint research with Nagoya University on new heart failure treatments and drugs for the treatment of non-alcoholic fatteness (NASH).
- Started studying glaucoma treatment with Gifu University of Pharmacy.

Others

- > TMRC's Phase 2 TM-411 AML trials (combination with multiple drugs); the initial data were favorable.
- Established RaQualia Innovations Inc. to collaborate with academia, startup companies, etc. to create a "new platform".
- > Continuously strengthen intellectual property: Announced acquisition of four new patents.



Major events in FY2019

- Preparing for Launch the Human Pharmaceuticals in South Korea, and Further Business Alliance with CJ
 - ➤ In July 2018,tegoprazan was approved in South Korea and will start selling in FY2019.
 - > CJ will be developing sub-licensees in Southeast Asia and Rest Of World.
- Pet Pharmaceuticals: Moving to a Growth Phase
 - > GALLIPRANT®; U.S. sales steady expansion and expect to launch in first half of FY2019 in EU.
 - > ENTYCE[®]; Sales is solid in U.S.; Pivotal trials in cats is on going



Major events in FY2019

Steady clinical trials in alliance partners

- > Ziprasidone is in the Phase 3 clinical trials at Meiji Seika Pharma. Expecting application for new drug approval within FY2019
- > P2X7 antagonist (RQ-00466479/AKP-23494954) is in the preclinical stage at Asahi Kasei Pharma. Expecting further progress
- > Compounds created through collaborative research targeting ion channels with EA Pharma are continuing to be developed at EA Pharma
- > Selective Sodium Channel Blocker is under development in Maruho

Subsidiaries

- > Steady progress in Phase 2 clinical studies of TM-411(AML) (combination with multiple drugs)
- RaQualia Innovations; expanding information gathering activities from biotech ventures and academia

Others

- > Further Progress in Ion Channel Drug Discovery
- Continuous Strengthening of Intellectual Property: Life Cycle Management (LCM) Strategy
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Positioning of the New Medium-Term Management Plan "Gaia"

Period	Name	Main measures
FY2016 ~ FY2018	「Odyssey」 (journey of the return)	 Launch of two pet pharmaceuticals Preparing for the launch of human pharmaceuticals
FY2019 ~ FY2021	「Gaia」 (Estate god, creation)	 Launch of human pharmaceuticals To accelerate overseas business operation



Gaia (Ara Pacific Museum, Rome)

In Greek Mythology

• After Chaos, wide-bosomed "Gaia (Earth)" arose to be the everlasting seat of the immortals who possess Olympus above.[Hesiod's Theogony]

With creativity such as the "Gaia" (Mother God) Evolution of "Global" Scale!



R	Results and Future	e Perform	ance T	argets (Over	view)		
	[Consolidated] (Unit: Millions of yen)	FY2017 (Result)	FY2018 (Initial plan)	FY12/18 (Results)	FYE 2019 (Plan)	FYE 2020 (Target)	FYE 2021 (Target)
	Operating revenues	1,419 1,38		744	2,022	2,100	2,200
	Operating profit(loss)	△150	△698	△1,075	187	215	295
	Ordinary profit(loss)	△80	△680	△1,064	195	232	303
	Profit attributable to owners of the	△58	△686	Δ1,104	153	153	214
		Fı	urther gr	owth and Stabili	ity		
Licensed	GALLIPRANT® US (Market) EU (Expect Market in 2019)	K-CAB® Korea (Expect Main 2019) China (Phase 3	arket	P2X7 receptor antagonist Worldwide (Pre-clinical)	Expect milestone by development stag		
ısed	ENTYCE® Dog:US (Market) Cat: Pivotal Study	Ziprasidone Japan (Phase 3)		Selective Sodium Channel Blockers Worldwide (Pre-clinical)	Expect roya	alty after launch	in market
Lice Canc	TRPM8-Blockers (worldwide) Pre-clinical	Motilin recepagonist (worldwide) Phase 1 plann)	-HT ₄ partial agonists (worldwide) Phase 1 completed: UK	Ready for lice		
License Candidate	Ghrelin Receptor Agonist (worldwide) Pre-clinical	tegopraza (Japan,US,E Phase 1 completed: .	EU)	5-HT _{2B} antagonists (worldwide) Phase 1 completed: UK	Expect Upi	ront payment	



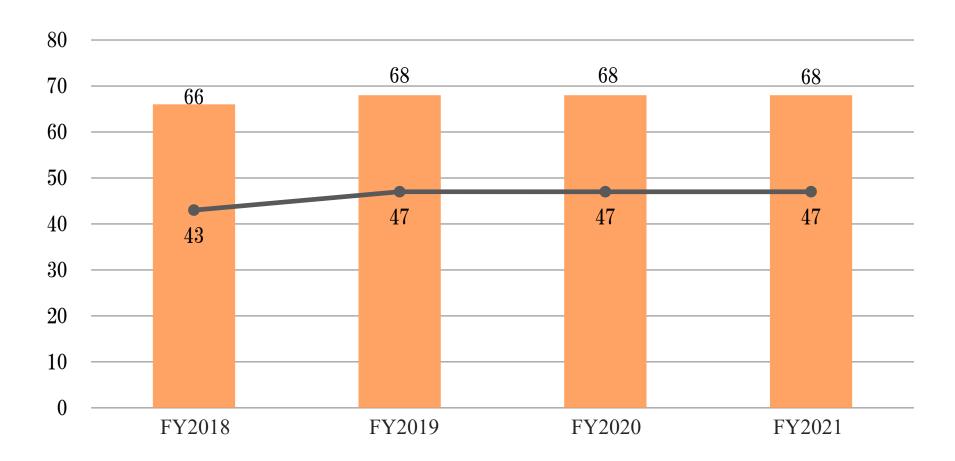
Overview of expenses

(Unit: Million yen)	FY2017 (Results)	FY2018 (Plan)	FY2018 (Results)	FYE2019 (Plan)	FYE2020 (Target)	FYE2021 (Target)
1. Cost of Goods	149	150	89	283	239	312
2. SG & A	1,420	1,936	1,730	1,551	1,644	1,592
Personnel	580	567	607	603	605	608
R & D	296	628	451	297	351	353
Administrative	259	296	255	264	253	231
Facility related	164	181	204	230	223	210
Others	119	151	213	157	212	190
Total (1+2)	1,569	1,968	1,819	1,834	1,884	1,904

FY2019	Royalty Payment, etc: Increase the royalty payment based on Milestone and Royalty revenues. Administrative: Increase in depreciation expenses due to capital investment.
FY2020	Royalty Payment, etc: Increase the royalty payment based on Milestone and Royalty revenues.
FY2021	Royalty Payment, etc: Increase the royalty payment based on Milestone and Royalty revenues.



Personnel plan



*. Including those on a consolidated basis and those on leave



Fundraising strategy

■Basic Principle

- Maintain fund balance at the level of 3.0 billion JPY at each fiscal year end by continuing cost reduction measures implemented the year before last.
- Running costs should be basically covered by business revenue and cost reduction measures.
- Devote budget surplus to Discovery research activities with the aim of enhancing the value of existing programs and monetizing the achievements.
- Propose and implement financing strategies with a convincing equity story based on shareholder value.

Estimation (cash and deposits, investment securities etc.)

Estimated fund balance at the end of FY2018 (approx. 3.5 billion JPY)

Financing Methods

- Allocation of new stocks to a third party for stable investors
- Public stock offerings
- Consider a new way of financing (e.g. financing per project)
- Financing with effective use of assets held (Consider selling Aratana stocks: 103,088 shares)
- Debt

Propose and implement financing strategies with a convincing equity story based on shareholder value



Strengths and Attractiveness



Drug Development Capability

Maximize the infrastructure that is in the highest class among biotechnology venture companies in Japan and aim to create development compounds

Hardware

Compound Library

Continue to expand rich compounds



Number Owned 380.000

Synthesis & Analysis

Establishment of the automation system



Synthesis 150/week possible **Screening**

- SCARA Robot System
- **OPatch**



High Through-put Screening

Software

 Abundant researchers who have advanced techniques

Research with expertise on the fields of "GI" and "Pain" Implementing collaborative studies in the field of ion channel drug development with multiple pharmaceutical companies

Based on the rich resources, we will efficiently conduct the exploratory research and development and aim to create development compound



Ion Channel Drug Development (Our Superiority)

The field where other companies cannot easily imitate and follow up

Issues related to the Ion Channel **Drug Development**

Many matters unsolved

Because it is a relatively new area of study, there are many unsolved matters such as physiology and involvement in clinical conditions.

Limitations of existing methods

Because the natural ligand does not exist, natural biologically active substances will not be a clue.

Difficult to explore

As the existing HTS method can only do the indirect observation, cumbersome measurement systems to measure living cellsare essential



FDSS/µCELL (Hamamatsu Photonics)



It able to analyzed at the same time 96 compound.

Our Superiority

Implementation of collaborative studies with universities, public Research organizations, pharmaceutical companies, etc.

Abundant compound library and establishment of the automated compound refining and analyzing system

A collaborative development of an ion channel activity measuring instrument with Hamamatsu Photonics K.K.



QPatch HTX (Sophion Bioscience)

Autopatch systems It able to HTS. (7,000 data point/day) It able to giga seal.



Ion Channel

Our Research target is Neuropathic Pain.

Neuropathic Pain Therapeutics (Ion Channel Drug Discovery)

Neuralgia (Excessive excitement of the nerve)

Antiphlogistic **Analgetic**

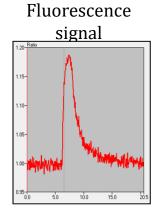
Antidepressant

Inflammation Pain (Injury, Inflammation, etc.) **Antidepressant** (Stress, etc.)

Ion Channel

About Ion Channel

The generic name of a membrane protein passing an ion to the inside and outside of the cell. It take an important duty to regulate the release of the neurotransmitter.

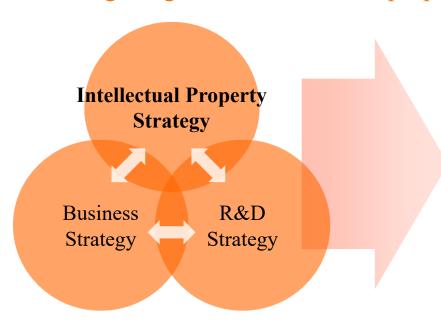




IP(Intellectual Property) strategy

Intellectual property in our products

- Building a high-value intellectual property portfolio



Anticipated Program Benefits

- Prompt patent application
- Steady acquisition of rights
- Creation of intellectual property tailored to customer needs
- IP-based licensing proposals
- Extending the life cycle of intellectual property

Substance Expiration patent

Life cycle extension (obtain of peripheral patents)

Patent term extension Expiration

Peripheral patents

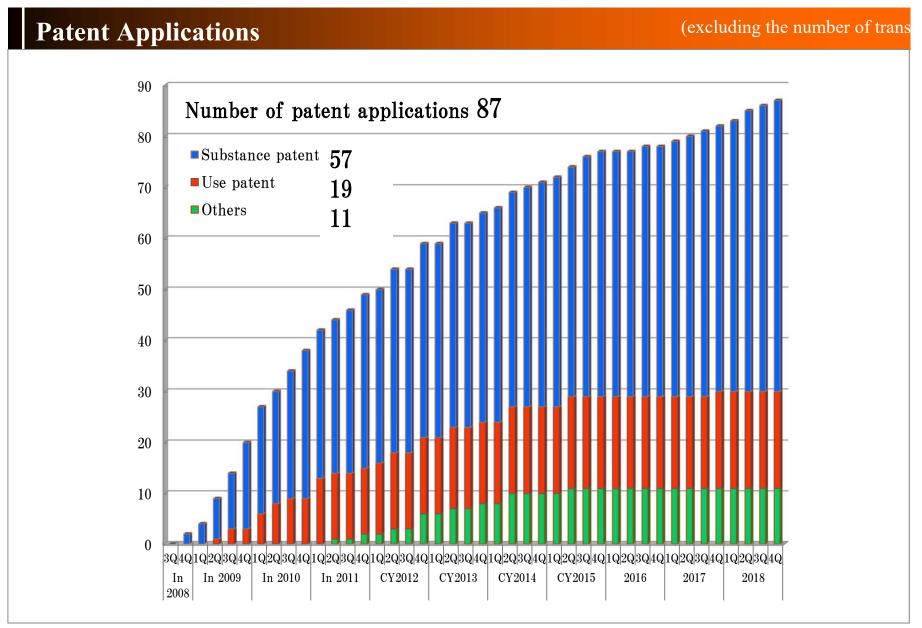
Use patents, polycrystalline patents, salt patents, formula patents, combination patents, administration and dosage patents, etc.

Revenues from the out-licensing of basic patents

Up to 5 years

Revenues from out-licensing of peripheral patents





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Major Programs



Major Derived Programs

(As of the date of submission)

	Project	Compound Primary indicati		Implementation			Search Pre-clinical						Marketing
	110,000	Compound	Primary indication	Region			Phase1	Phase2	Phase3	Аррисацоп	Approvar	Warketing	
	Potassium competitive acid blocker (P-CAB)			Korea	0—			<u> </u>			\rightarrow		
		^(tegoprazan) Reflux	Gastroesophageal Reflux		0—		_o_		→• o	n going			
			<i>Discuse</i>	Vietnam						•		for approval	
	Ziprasidone	RQ-00000003 (ziprasidone)	schizophrenia	Japan	0—				→• 0	n going			



Major Derived Programs

(As of the date of submission)

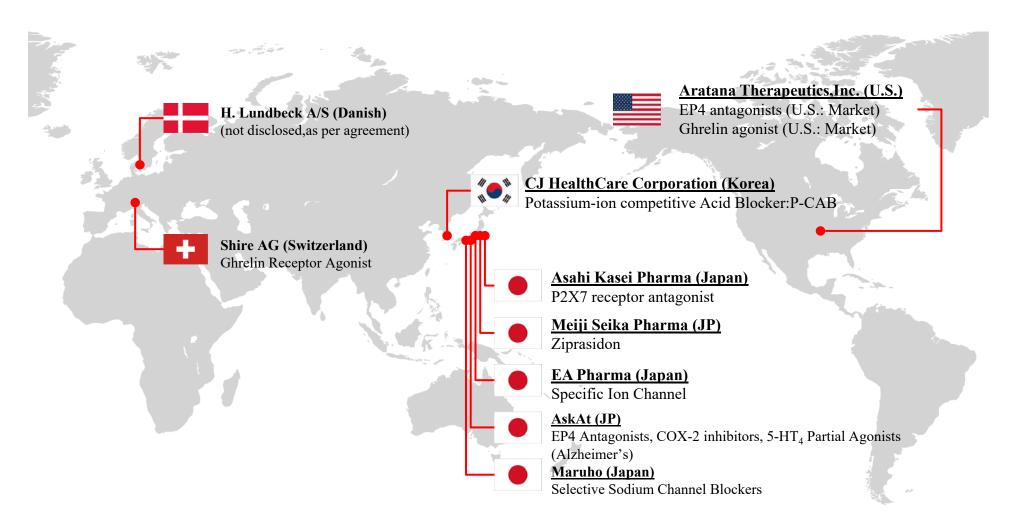
	grapiprant RQ-00000007	Osteoarthritis	Worldwide (Human)	Phase 2 in progress:U.S. Preparation for Phase 1 :China		
EP4 Antagonist		Autoimmune Disorders Allergies, Cancer	Worldwide (Human)	Phase 1b in progress:U.S. Preparation for Phase 1 :China		
	RQ-0000008	Osteoarthritis Autoimmune Disorders	Worldwide (Human)	Pre-Clinical Completed	AskAt Inc.	
		Pain	Worldwide (Animals)	Pre-Clinical Completed		
5-HT4 Partial Agonist	RQ-00000009	Alzheimer's	Worldwide Phase 1 Completed: U.S.			
Cyclooxygenase-2 (COX-2) Inhibitor	RQ-00317076	Acute Pain	Worldwide	Phase2aCompleted: U.S.		
Selective Sodium Channel Blocker	Undisclosed	Pain, Itch	Worldwide	Undisclosed	Maruho Corporation	
P2X7 Receptor Antagonist	RQ-00466479 Neuropathic Pain		Worldwide	Preparation for Pre-Clinical Stage	Asahi Kasei Pharma	
Specific Ion Channels	Undisclosed	Gastrointestinal Tract	Worldwide	Undisclosed	EA Pharma	



Licensed-out program

(As of the date of submission)

• 13 licensing and joint research agreements reached 9 companies in 5 countries



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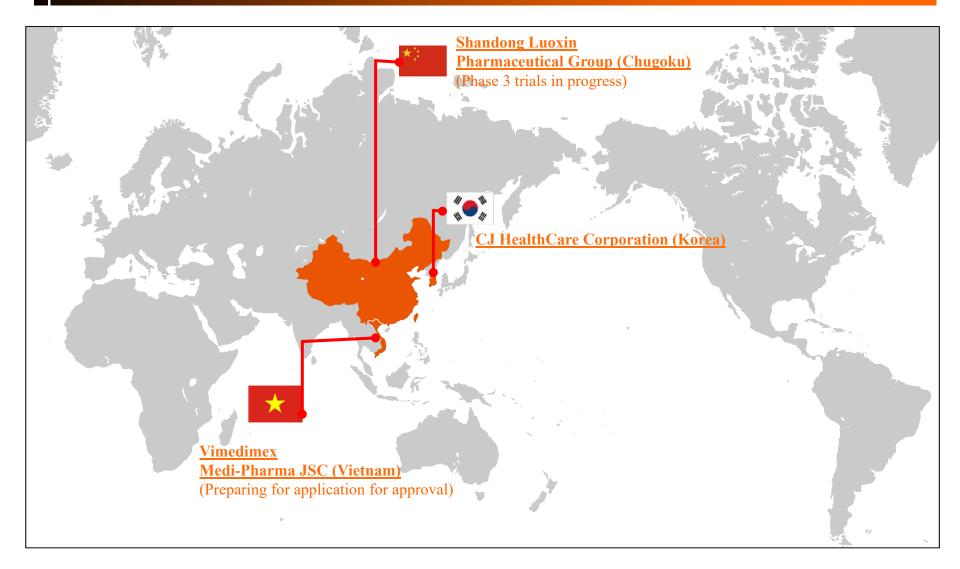


Roadmap for Developing tegoprazan FY2017 **FY2018** FY2019 FY2020 **Approval** Launch **Initial Filing** Royalty(post-launch) Korea Phase 3 (Jul. 2018) (2019~)China Preparations for clinical trials Phase 1 Phase 3 ※The dotted line is scheduled. **Out-licensing CJ HealthCare Corporation** partner Non-erosive gastroesophageal reflux (NERD) Indication Erosive Esophagitis:(EE) **Development** Korea: Approved in July 2018. will start selling in FY2019 China: Phase 3 in progress (from October 2018) status Reference Market size (Korea); ** of approx. 50 billion JPY (approx. 500 billion won) **Information** Market size (China); * of approx. 260 billion JPY (approx. 2.6 billion USD)

X Our research



Developments in tegoprazan (States of sublicensees)





Roadmap for Developing Ziprasidone

FY2017

FY2018

FY2019

FY2020

E

Reference

Phase 3

Application for approval (2019)

Approval (2020)

Launch (2020~)

*The dotted line is scheduled.

Licensee Meiji Seika Pharma Co., Ltd.

Indication Schizophrenia, Bipolar disorder

Progress Phase 3 is on going in Japan.

NDA is expected to schedule on 2019 and expect to launch in 2020.

The Number of Patients(Japan)^{*1}; 713,000 people Internal Number of Inpatients; 174,000 people Market Size(Japan)^{*2}; 160 Billion JPY



Major Pipelines: Pet pharmaceuticals

(As of the date of submission)

- ●GALLIPRANT® was launched in U.S. in January 2017 by Aratana Therapeutics Inc.(U.S."Aratana") and its strategic partner, Elanco Animal Health (*). GALLIPRANT® is intended to control pain and inflammation associated with Osteoarthritis("OA") in dogs.GALLIPRANT® was approved in January, 2018 and will launch in the first half od FY2019 in EU.
- ENTYCE® was developed by Aratana as an appetite stimulation drug for dogs. The product was granted FDA approval in May 2016 and was launched in October 2017. Aratana has started a long-term toxicity test for Entyce® for use in cats in February 2018 and pivotal study is on going.

Project	Compound (Generic name)	Out-licensing partner	Primary indication	Pilot Testing	Pivotal Corp. Testing	Application	Approval	Sales
EP4 antagonists GALLIPRANT®	RQ-0000007	Anotono	Dog OA (U.S.)	<u> </u>			<u> </u>	Start of sales (Jan.2017: U.S.)
	(grapiprant)	Aratana	Dog OA (EU)	O	—	•		
Ghrelin receptor Aggregate Drugs ENTYCE®	RQ-00000005 (capromorelin)		Appetite Stimulation: Dog	0	<u> </u>	<u> </u>	<u> </u>	Start of sales (Oct.2017: U.S.)
		Aratana	Appetite Stimulation: Cat	0	On going			

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Animal Health Development Roadmap

GALLIPRANT® grapiprant/RQ-00000007

FY2017

FY2018

FY2019

FY2020

Launched (from Jan. 2017)

Royalty(Post-launch)

EU

Application for approval

Approval

Launch (2019~) Royalty(Post-launch)

ENTYCE® capromorelin/RQ-00000005

FY2017

FY2018

FY2019

FY2020

US (Dog)

Launched (from Oct. 2017)

Royalty(Post-launch)

US (Cats) Long term toxicity test

Pivotal test (From Feb. 2018)

※The dotted line is scheduled.



EP4 antagonists: GALLIPRANT®

- > Steady sales growth in U.S.
- > Leading brand in nonsteroidal anti-inflammatory analgesic (NSAIDs)

Indication	Dog Osteoarthritis (chronic inflammatory pain)
Features	The first EP4 antagonist in the world. Than conventional NSAIDs in areas such as gastrointestinal and kidney disorder.
Development status	 U.S.: on sale (January 2017~) EU: received marketing authorization in January 2018 will launch in first half of 2019

Status of outlicensing

• Aratana Therapeutics Inc.("Aratana")



Ghrelin receptor agonist: ENTYCE®

➤ About half of the 25,000 U.S. veterinary clinics ordered ENTYCE®

Indication	Appetite Stimulation	(weight loss)
------------	----------------------	---------------

The world's first ghrelin-agonist Features First FDA Approval for Anorexia

An easy-to-drink oral solution that can be used both acutely and chronic.

Development status

Development • U.S.: on sale (October 2017~)

• U.S.: Pivotal Study underway due to sluggish cat appetite

Status of outlicensing

Aratana



Derivation Preparation Program

(As of the date of submission)

- Potassium-ion-competitor acid blocker:Completed Clinical study report on P-CAB (tegoprazan/RQ-0000004) for Phase 1 (Dec. 2016)
- Completed Clinical study report on 5-HT₄ partial agonist (RQ-00000010) for Phase 1(Oct. 2017)
- Completed Clinical study report on 5-HT_{2B} antagonist (RQ-00310941) for Phase 1 (Apr. 2018)
- Completed Pre-clinical trials on motilin-agonist (RQ-00201894); Phase 1 clinical trials are under consideration
- Pre-clinical trials are under consideration for the ghrelin-agonist (RQ-00433412) and TRPM8 blocker (RQ-00434739)

Project	Compound	Primary indication	Search Pre- clinical Phase 1 Phase 2 Phase 3 Clinical trials Appliage Approval Retirement of the phase 2 Phase 3	Impleme ntation Region
Potassium-ion competitor acid blocker (P-CAB)	RQ-0000004 (tegoprazan)	Gastroesophageal Reflux Disease (GERD)	Completed of Phase 1	U.S. Japan
5-HT ₄ partial agonist	RQ-00000010	Gastroparesis Functional Dyspepsia Chronic Constipation	Completed of Phase 1	U.K.
5-HT _{2B} antagonist	RQ-00310941	D-IBS IBD-Remission Stage Syndrome	Completed of Phase 1	U.K.
Motilin agonist	RQ-00201894	Gastroparesis Functional Dyspepsia Post-Operatiue Ileus	Under consideration	Japan
Ghrelin receptor agonist	RQ-00433412	Cancer-Related Anorexia/Cachexia Syndrome	Under consideration	Japan
TRPM8-Blocker	RQ-00434739	Neuropathic pain (cold allodynia induced by chemotherapy)	Under consideration	Japan



Patent news

Date	Target	Region	Details
November 5, 2018	Selective Sodium channel blockers (Amide derivatives)	Europe	Substance patent
June 12, 2018	Selective TRPM8 blockers (Azaspiro derivative)	United States	Substance patent
February 13, 2018	Selective Sodium channel blockers (Pyrazolopyridine derivative)	United States	Substance patent
February 13, 2018	Ghrelin receptor agonist (Serine derivatives)	Europe	Substance patent



Industry-academia-government collaboration



Our Mission on Industry-Academia - Government Collaboration

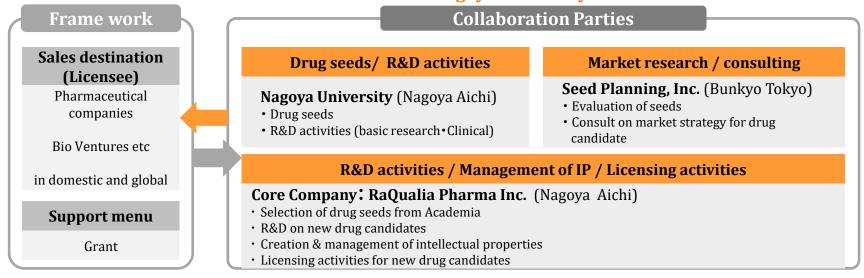
■ Vision

"We seek to bring people health and happiness through innovative new medications."

- Based on the basic/clinical technologies and knowledge of Nagoya University, we are engaged in generating "innovative drug candidates" to address unmet medical needs. Working jointly with academia from the early stage of programs drives creating a one-stop and economical "drug discovery platform."
- We aim to deliver innovative drug candidates with newly obtained intellectual properties through the collaboration, and to license those programs to pharmaceutical companies and bio ventures around the world.
- We see Silicon Valley in the USA as an exemplar of our goal of becoming a leading hub for innovative drug discovery platform centered around Nagoya University (the Chubu area).

Certified business plan by Ministry of Economy, Trade and Industry

"Drug discovery business which raises revenue by licensing out drug candidates created from drug seeds of academia such as Nagoya university"





Status of Industry-Academia-Government Collaboration

Search for selective inhibitors of specific enzymes for the development of drugs for refractory neuro blastoma (May.2015)

Kenji Kadomatsu, Professor of Biochemistry, Nagoya University Graduate School of Medicine

Exploration of small molecule compounds inducing the secretion of cytokines and growth factors from adipose-derived stem cells (Aug.2015)

Shoichi Maruyama, Professor of Nephrology, Nagoya University Graduate School of Medicine

Exploration of selective inhibitors for specific protein for the purpose of development of heart failure drugs (Oct.2015)

Mikihito Takefuji, Assistant Professor of Cardiology Science Nagoya University Graduate School of Medicine

Search for a drug to treat nonalcoholic steatohepatitis (NASH)(Sep.2016~; Renewal in Oct.2018)

Takayoshi Suganami, Professor of Research Institute of Environmental Medicine Nagoya University (in the field of Molecular Metabolism)

Development of a New Drug for Treatment of Mutant KRAS Lung Cancer Using Cellular Aging (Jan.2018)

Mitsuo Sato, Professor of Nagoya University Graduate School of Medicine

Search for specific enzyme-selective inhibitors directed toward nerve regeneration (July.2018)

Kenji Kadomatsu, Professor of Biochemistry, Nagoya University Graduate School of Medicine

Elucidation of the Mechanism of TRPM8 Blocker (RQ-00434739) at the Core (July. 2018)

Makoto Sawada, Professor of Research Institute of Environmental Medicine Nagoya University(in the field of Brain Function)

Validation of glaucoma drugs (Oct.2018)

Hideaki Hara, Professor of Molecular Pharmacology, Gifu Pharmaceutical University



Subsidiaries





TMRC Co., Ltd.: Development of TM-411

- Acute Myeloid Leukemia (AML) /Myelodysplastic Syndrome (MDS): Following single agent Phase 2 study, combination Phase 2 study with 5-Azacitizine (Celgene) or Daratumumab, anti-CD38 antibody (J&J) is undergoing to elucidate efficacy and safety. The AML initial data are favorable.
- Breast Cancer(BC): Plan to initiate clinical trial upon achieve POC in AML/MDS
- Neuroblastoma(NB): Combination PI/II study with decitabine is started following single PI study.
- Acute Promyelocytic Leukemia (APL/China): Combination therapy with arsenic trioxide in relapsed/refractory APL patients is at pre-registration for Import Approval in China.
- Neutropenia: In the course of out-license activity to expand the indication other than cancer

Indication	Out licensing mentucu	Search	Samela Pre-		arch —		Clinical trial	S	Appli-	A manazza 1	Market	Contract
indication	Out-licensing partner	Search	clinical	Phase 1	Phase 2	Phase 3	cation	Approval	ing	Region		
Acute Myeloid Leukemia: AML	Syros Pharmaceutical, Inc. (U.S.)	0—			Phase	2 in progress				U.S.		
Myelodysplastic Syndromes: MDS	Syros Pharmaceutical, Inc. (U.S.)	0—	- 0-		Phase	e 2 in progress				U.S.		
Breast Cancer: BC	Syros Pharmaceutical, Inc. (U.S.)	0		_	Prep	aring for Phase	e 2			U.S.		
Neuroblastoma: NB	OHARA Pharmaceutical Co.,	0-	<u> </u>	Pha	se 1/2 in progr	ress				Japan		
Acute Promyelocytic Leukemia: APL	TOKO Pharmaceutical CO.,	0—			 O		— In p	rogress		China		
Neutropenia: NP	Out-licensiy negotiations in progress	0—		ompleted all	pre-clinical tes	sting				Asia		



RaQualia Innovations Inc.

Company Name

RaQualia Innovations Inc.

Business Summary

- 1) Build a universe of drug candidate emerging from Academia researchers
- 2) Provide optimal solutions for maximizing bio venture business value
- 3) Support to develop orphan drugs for children
- 4) Establish fund to accelerate above business to going forward

Establishment

December 7, 2018

Capital

500Million JPY (Funding total 10Million JPY)

Representative Director

Kiichiro Kawada (RaQualia Pharma Inc. Executive Director & CFO)





Notes on Business Projections

- Materials and information provided in this document include forward-looking statements. These statements are based on the current expectations, projections and assumptions involving risks, and contain uncertainties that could cause the actual results to be substantially different from such statements.
- Such risks and uncertainties include general conditions of domestic and global economy such as general industry and market conditions, interest rate, changes in exchange rates. Particularly, risks and uncertainties exist in forward-looking statements related to products (R&D programs and compounds). Risks and uncertainties of products include, but not limited to, technical progress, acquisition of patents by competitors, completion of clinical trials, claims and concerns regarding safety and efficacy of products, approval by regulatory authority, health-care insurance reforms within and outside Japan, tendency to contain medical expenses, laws and regulations of the government affecting businesses within and outside Japan, challenges associated with new product development.
- The Company does not undertake to update or revise any forward-looking statements contained in this document, whether as a result of new information, future events, or otherwise.



Contact Information

Please use our website. https://www.raqualia.co.jp/(Link)

RaQualia Pharma Inc.